



PS'Soft Attains Gold Certified Partner Status in Microsoft Partner Program

PS'Soft Further Distinguishes Itself by Earning a Microsoft Competency in ISV/Software Solutions

San Mateo, Calif., July 9, 2007 — PS'Soft, a global provider of IT Asset and Service Management (ITASM) solutions to hundreds of large and medium-sized organizations, today announced it has attained Gold Certified Partner status in the Microsoft Partner Program. PS'Soft earned a competency in ISV/Software Solutions, which recognizes the company's expertise in and impact on the technology marketplace. As a Gold Certified Partner, PS'Soft has demonstrated expertise with Microsoft technologies and proven ability to meet customers' needs. Microsoft Gold Certified Partners receive a rich set of benefits, including access, training and support, giving them a competitive advantage in the channel.

PS'Soft is a global provider of business-oriented Asset Management, Service Management and Software License Compliance solutions. PS'Soft gives organizations a consolidated view of their assets and services, helping companies move to service-driven IT, maximize asset utilization, enable compliance, and reduce risk and costs across the enterprise.

"We are extremely pleased to have attained Gold Certified Partner status in the Microsoft Partner Program. This allows us to clearly promote our expertise and relationship with Microsoft to our customers," said Paul Rochester, CEO at PS'Soft. "The benefits provided through our Gold Certified Partner status will allow us to continue to enhance the offerings that we provide for customers."

"Customers are looking for partner companies that can bridge the gap between their business demands and technology capabilities," said Allison Watson, vice president of the Worldwide Partner Sales and Marketing Group at Microsoft Corp. "They need to trust in a company that can act as an expert adviser for their long-term strategic technology plans. Microsoft Gold Certified Partners, which have certified expertise and direct training and support from Microsoft, can build a positive customer experience with our technologies. Today, Microsoft recognizes PS'Soft as a new Gold Certified Partner for demonstrating its expertise providing customer satisfaction using Microsoft products and technology."

As one of the requirements for attaining Gold Certified Partner status, PS'Soft had to declare a Microsoft Competency. Microsoft Competencies are designed to help differentiate a partner's capabilities with specific Microsoft technologies to customers looking for a particular type of solution. Each competency has a unique set of requirements and benefits, formulated to accurately represent the specific skills and services that partners bring to the technology industry.

The ISV/Software Solutions Competency recognizes the skill and focus partners bring to a particular solution set. Microsoft Gold Certified Partners that have obtained this competency have a successful record of developing and marketing packaged software based on Microsoft technologies.

“Solutions competencies are an important way for Microsoft to better enable ISVs to meet customer needs,” said Sanjay Parthasarathy, corporate vice president of the Developer & Platform Evangelism Group at Microsoft. “They allow ISVs to keep and win customers through their deep knowledge of solutions-based Microsoft platform technologies. Microsoft has a long history of working closely with ISV partners to help them deliver compelling solutions and applications to our mutual customers, and the Microsoft Competencies are an important step in continuing to enhance vital relationships with ISVs worldwide.”

The Microsoft Partner Program was launched in October 2003 and represents Microsoft’s ongoing commitment to the success of partners worldwide. The program offers a single, integrated partnering framework that recognizes partner expertise, rewards the total impact that partners have in the technology marketplace, and delivers more value to help partners’ businesses be successful.

About PS’Soft

PS’Soft is a global provider of business-oriented Asset Management, Service Management and Software License Compliance solutions. With over fifteen years experience and thousands of successful deployments, PS’Soft guides organizations to develop sound asset and service management processes – whether based on ITIL, other industry standards or an organization’s unique process requirements. Unlike complex frameworks, PS’Soft’s suite of scalable applications is adaptable, provides quick time to value and easily integrates with an existing IT infrastructure. For more information about PS’Soft and its suite of products and services, please visit www.psssoft.com.

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